



Further growth of trading volume in April
Custom made membership for SEE region
Three new members in April
The first BSP Traders' party

BSP SouthPool is the regional energy exchange in South Eastern Europe. It provides complete and high-quality liquid, competitive, and transparent services of organised electricity market for market participants. At the moment, BSP enables trading with electricity on Slovenian and Serbian market. BSP energy exchange has an international ownership structure and is open for admission of new partners. Our ultimate objective is to become a leading regional cross-border energy exchange in South Eastern Europe.

Further growth of trading volume

Trading report for April 2009

Total trading volume on BSP Regional Energy Exchange in April reached 2.658 MWh with which we have achieved the fourth successive monthly growth in this year. In comparison with the previous month, trading volume in April increased for 60 percent. There were 38 transactions concluded on the Slovenian market, most of them (29) with Off-peak1 product, 7 with Euro-peak product, and 2 with Base product. The average price for Off-peak1 product reached 21,00 EUR/MWh, for Euro-peak product 42,28 EUR/MWh, and for Base product 33,55 EUR/MWh.

The average price for all trading products on the Slovenian market reached 24,06 EUR/MWh. There were no concluded transactions on the Serbian market.

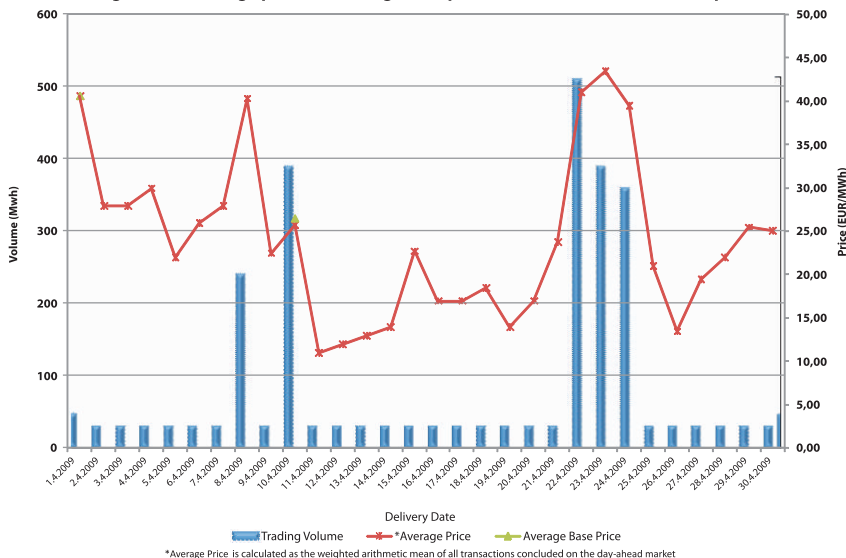
575 orders in the total volume of 42.350 MWh were entered on the Slovenian and Serbian market in April. 559 orders were entered on the Slovenian market, most of them (248) with Off-peak1 product. In the same period, 16 orders were entered on the Serbian market, most of them (9) with Base product.

Market Statistics for 2009

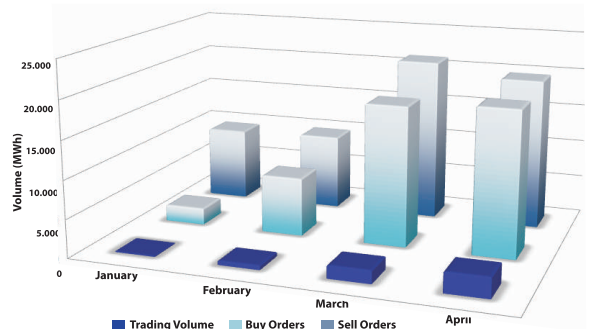
From the beginning of 2009, the total trading volume has increased significantly every month, and at the end of April, the volume of concluded transactions reached 5.056 MWh on the Slovenian market.

The total volume of entered orders on both Slovenian and Serbian market reached 132.654 MWh in the first four months of 2009. In April, the total volume of entered orders on the Slovenian day-ahead market reached 38.750 MWh and on the Serbian market reached 3.600 MWh.

Trading volume, average price and average Base price in the Slovenian market in April 2009



Volume of entered orders and total trading volume in the Slovenian market in the first four months of 2009



BSP SouthPool news

An interview with
Tomaž Lajovic and Teja Cerar

“We will continue to cherish the trust of our members”

Tomaž Lajovic and Teja Cerar took over the management of the BSP SouthPool. Tomaž Lajovic became the General Manager and Teja Cerar became the Commercial Director and the Procurist. For years, they have both been very close colleagues with Damjan Stanek, the former General Manager, with whom they worked together at Borzen and created BSP SouthPool. All this makes them very experienced in this business. So far, Tomaž Lajovic was responsible for legal and technical issues, while Teja Cerar managed marketing and other commercial issues. They take their new roles very seriously and devotedly.



Tomaž Lajovic, General Manager of BSP SouthPool

The company's management is somehow divided. What are the benefits of this kind of management and how is it performed?

Teja Cerar: Through his past experiences, Tomaž showed highly professional knowledge and competence in the field of electricity markets and I am glad to have a possibility to develop my own business competences together with him in a tandem.

Tomaž Lajovic: We shared the same office for seven years – right from the beginning when we first started to work at Borzen. We became good friends through these years. This is a good foundation for better business cooperation and harmonized company leadership since it is based on mutual trust and respect.

Damjan Stanek, the first General Manager of BSP SouthPool, who was also your mentor through all these years, is the vice president in the Supervisory Board of the regional exchange that you two manage. How would you describe your cooperation today?

Tomaž Lajovic: I think I am speaking in the name of both of us if I say that we have always cooperated very well with Damjan and supported him on a professional and friendly level while establishing the regional energy exchange. Undoubtedly his achievements on this field are enviable and we will both endeavour to successfully follow already established paths in the future.

Teja Cerar: Damjan has gained the trust of our existing and future clients in the BSP SouthPool which is perceived as a reliable institution and we will continue to cherish this in the future. Cooperation among the three of us has acquired new dimensions – Tomaž and I are now in the role of the company's management and he is in the role of supervisory authority – but the cooperation stays and it is excellent. I would also like to emphasize that we strongly and regularly – generally on month basis – cooperate with entire supervisory board.

In April, you are noticing a growth in day-ahead trading in Slovenia again. Can we expect this positive trend also in the future?

Teja Cerar: As far as the liquidity is concerned, we are trying our best to increase the volume of concluded transactions from month to month. We are pleased that we are doing well; the liquidity is better every day and in April we are witnessing a rapid growth in comparison with the previous month again. I would like to emphasize that we are trying to stay in touch with our active members on a daily basis.

Tomaž Lajovic: In April, the trading volume exceeded 2.600 MWh with which we have achieved the fourth successive monthly growth in this year. We are also happy that recently general public is becoming more and more aware of the need for a transparent wholesale electricity market due to energy price fluctuations on the retail electricity market in Slovenia. I would like to stress out that exchanges play a very important role in this regard. This is also the reason that some partners wish to talk with us about crucial issues of OTC (over-the-counter) market.



Teja Cerar, Commercial Director and the Procurist of BSP SouthPool
Tomaž Lajovic, General Manager of BSP SouthPool

How the exchange market in Serbia will develop?

Teja Cerar: Until last year, nothing was going on in the field of organized electricity trading in Serbia. We are the pioneers in this area. From this point of view, we have accomplished a lot but before achieving the final goal, we must resolute some issues left on the side of market players which cooperate in the market, as well as on the side of technical solutions that would give the Serbian market more élan. Of course, we are working hard to achieve this.

Tomaž Lajovic: Without a doubt Serbia has an important geographic significance and I would like to underline that we are talking with our partners in Serbia (EPS (Elektroprivreda Srbije) and EMS (Elektromreža Srbije) for quite some time now to institutionalise and deepen our cooperation with an intention to upgrade the services in Serbia which is also our mutual interest. We have also met with government representatives, who expressed their support for us.

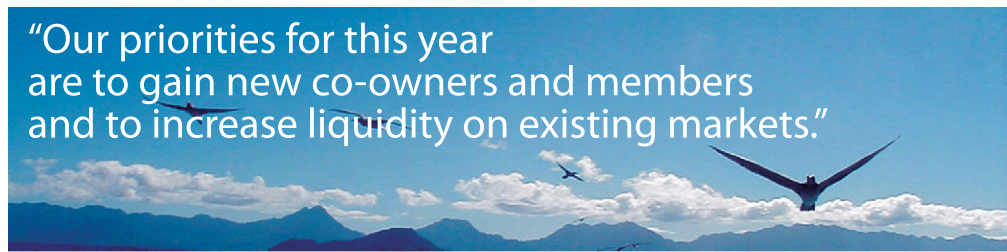
What about the expansion to other markets?

Tomaž Lajovic: Our goal is to be present in all countries of the region locally – the expansion to other markets is planned to happen within the next year and we are paving the path already today. Our priorities for this year are to gain new co-owners and members and to increase liquidity on existing markets.

Eurex is still the sole co-owner of SouthPool. When do you expect other partners to enter the ownership structure?

Tomaž Lajovic: The first expansion should happen until the end of this year. Traders already expressed their interest for co-ownership and first formal meetings already took place. The interest was expressed by some European exchanges and institutions and also EMS from Serbia. We will increase our competences and upgrade our services with new co-owners.

“Our priorities for this year are to gain new co-owners and members and to increase liquidity on existing markets.”



Are you tempted by South Eastern European power markets?

Join the BSP SouthPool regional energy exchange.

Custom made membership system for South Eastern European region

We have adjusted the membership system in order to enable members to optimize their operation since South Eastern European power markets have different national regulatory frameworks. BSP thus offers different membership statuses:

- **Exchange Member** – an independent exchange member;
- **Affiliate Member** – an exchange member within the entrepreneurial group.

Any subject, with their headquarters anywhere in Europe, can become an **Exchange Member** on BSP. For an active cooperation on a specific market in the region it must also regulate a Clearing and Market Participation status with BSP. According to some local regulations, any parent body with its headquarters anywhere in Europe can participate on the exchange (like in the case of Slovenian power market), on other markets however, an affiliate must be established. That is why our partners were offered the possibility of an **Affiliate Membership**.

An Exchange Member thus has the possibility to decide whether to operate on a specific market in the region as an exchange member or an affiliate member. An Affiliate Member is thus an affiliate of the Exchange Member or its commissioned company which trades on a specific power market in the region. Every Exchange Member can have any number of Affiliate Members and they are treated as a group in relation to guarantees, nomination of trading and clearing representatives.

Financial security and lowering risk

BSP provides clearing and settlement services for transactions conducted at the trading platform. Member shall have the right to trade and/or conclude transactions within the value of submitted financial guarantees. Settlement day for financial settlement is 2 (two) business days after the trading day, when you are guaranteed that the settlement is carried out. BSP shall be deemed central counterparty to the parties of all registered final transactions.

Common state-of-the-art technology

The ComXerv trading platform, which is developed by DBS and operated by BSP, is well known to broader professional public in the region. It is browser-based and only requires an internet connection with an established internet browser. No application software needs to be installed locally on the members PC. This reduces the system maintenance effort to a minimum for members without impacting the overall system performance.

The trading service provides power trading possibilities in the areas covered by the exchange. The service offers continuous trading as well as hourly auction trading. It is available to all day-ahead market as well as hourly auction trading participants on Slovenian day-ahead market and to all day-ahead market trading participants on Serbian day-ahead market.

Bonus: Market Monitoring Option

We also wanted to give our members the opportunity to apply to market monitoring service, so they will be able to monitor trading on BSP SouthPool regional energy exchange without being a member. Every company has the unique opportunity to apply to the market monitoring service for one month free of charge.

The procedure for accession to membership

Members of BSP can become legal or natural persons. Anyone that wishes to join the BSP energy exchange must fill out an application for the accession to membership. The exchange then prepares the accession documentation and agreements and sends them open for signature to the applicant subject. The subject becomes an exchange member after delivery of accession documents, payment of the accession fee, submission of guarantees, and regulation of balance liabilities on a specific power market.

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Three New Members in April: B-P Energia Szolgalatato, Interenergo, and Statkraft Markets

In April, BSP SouthPool gained three new members: B-P Energia Szolgalatato, Interenergo, and Statkraft Markets. As members of BSP Regional Energy Exchange, B-P Energia Szolgalatato and Statkraft Markets will both participate on the Slovenian as well as on Serbian day-ahead Market. Interenergo is not market participant on any market so far. BSP regional energy exchange has 18 members: B-P Energia Szolgalatato, Danske commodities, Electrabel, Edison Trading, EGL, Elektro Maribor, Elektro primorska, Elektro prodaja, Enel Trading, Energy financing team, Gen-I, Holding Slovenske elektrarne, Interenergo, Petrol energetika, Rudnap Group, Statkraft Markets, Termoelektrarna toplarna Ljubljana, and Verbund.

BSP SouthPool at Energy Trading & Derivatives CEE Conference

On 23rd and 24th April, BSP SouthPool presented itself at the international trading conference Energy Trading & Derivatives Central and Eastern Europe in Vienna. BSP SouthPool was sponsoring the event and Tomaž Lajovic, the General Manager of BSP, was speaking at the conference as well. The conference provided an insightful assessment of the developments within the energy markets of Central and Eastern Europe and tried to identify the future trading and investment opportunities.

**The next
Exchange Trader
Training Course
will take place
on 14th of May 2009.**

The first BSP SouthPool Traders' party will take place on Friday, 29th May 2009 in Paprika Club in Portorož (Slovenia) at 20.00 p.m.



There is a trading time
and there is a
party time

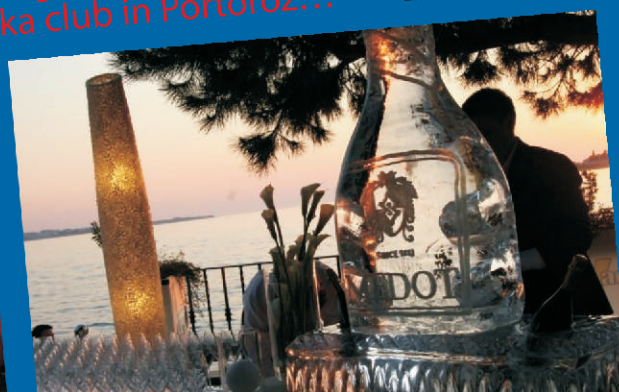
This is the first traders' event after launching the BSP SouthPool Regional Energy exchange, but the event will follow the reputation of traditional Borzen's Traders' nights.

Bus transport from Ljubljana and back will be organized. Departure from Ljubljana will be at 18.30 p.m. from Tivoli park. More info is available on www.bsp-southpool.com.

Entrance only with invitations.



There are same photo highlights
from the Paprika club in Portorož...



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